



HELLENIC ARMY ACADEMY  
SUPERINTENDENT

**Subject:** Formal Invitation to Participate in Common Module:  
Comprehensive Approach

Dear Partners,

On behalf of the Hellenic Army Academy, I extend a formal invitation to your esteemed institution to participate in our upcoming Common Module: **Comprehensive Approach**, scheduled from **March 25 to April 5, 2024**.

The overarching goal of this module is to furnish cadets with a profound understanding of the intricacies involved in operations within a civil environment. Moreover, our aim is to instill confidence in the tactical capabilities of civil actors. Throughout the module, we will delve into the Comprehensive Approach as adopted by esteemed international bodies such as the UN, EU, and NATO. Participants will develop a fundamental comprehension of political, military, economic, social, information, and infrastructural (PMESII) factors analysis.

Participants will acquire a diverse set of skills, including interpersonal communication and negotiation in multicultural environments. The curriculum places a strong emphasis on problem-solving through interactive methods, personal experiences, and adopted techniques. Analytical skills will be honed to assess situations, enabling individuals to make sound judgments with initiative and creativity. The program will also equip participants with the ability to detect situations affecting a safe and secure environment and generate effective responses.

We believe that your participation will significantly contribute to the depth and diversity of discussions, enhancing the overall success of the module. Kindly confirm your institution's participation at your earliest convenience. Should you have any questions or require further information, please do not hesitate to contact us.

Looking forward to your positive response.

Sincerely,



Anastasios Polychronos  
Major General

**ANNEX "A"**Course Agenda

Main Topic	Details
Day 1-3: Introduction and Basic Understanding	Overview of the Comprehensive Approach
	Key principles and frameworks adopted by UN, EU, and NATO
	Initial exploration of PMESII factors analysis
Day 4-6: Operationalizing CA at the Tactical Level	Practical applications of the Comprehensive Approach
	Case studies and interactive sessions
	Group exercises to operationalize concepts learned
Day 7-9: Understanding the Environment	In-depth analysis of political, military, economic, social, information, and infrastructural (PMESII) factors
	Scenario-based discussions and assessments
Day 10-12: Negotiation in a Multicultural Environment	Techniques for effective interpersonal communication
	Simulation exercises in multicultural negotiation
	Integration of learned skills into practical scenarios